House Price Prediction using Machine Learning

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Abstract: *On Bengaluru house price dataset, this paper demonstrates the use of machine learning algorithms in the prediction of real estate/house prices. This research will be really beneficial, to find the most important attributes to decide house values, especially for housing developers and academics and to recognise the most effective machine learning model for conducting research in this field. In the real estate sector, data mining is becoming widely used. The ability of data mining is to retrieve useful information. It is highly useful to predict property values, essential housing features, and many other things utilising raw data information. Research has remarked that property price variations are frequently a source of anxiety for homeowners and the real estate sector. A review of the literature is conducted to determine the important criteria and the most effective models for forecasting house values. The results of this investigation confirmed the utilisation of **linear regression**. Furthermore, our data shows that locational characteristics and House prices are heavily influenced by structural characteristics. The real estate market is one of the most price – sensitive and volatile. It is of the most important sector in which to apply machine learning concept. Learning how to improve and anticipate high cost accuracy. It will assist clients in putting resources into a bequest without resorting to a broker..*

Keywords: House Price Prediction; Machine Learning; Deep Learning; Data Mining.

I. INTRODUCTION

As we know that house is one of the human life's most essential needs such as other primary needs like food, water and much more. Now a day's demands for houses grew rapidly over the years as people's living standards improve there are many people who make their house as an investment and property on the other hand some people around the world are buying a house as their shelter.

House price prediction can be done by using multiple various prediction models (Machine learning model) such as support vector regression, artificial neural network and many more. As an increase in house demand arises each year indirectly house price increases every year. The main problem come out when there are many variables such as property and location that may impact on house price that's why most stakeholders including house builders, buyers and developers and the real estate industry would like to know the exact features or the accurate factors manipulate the house price to help investors to make decision to help house builders set the house price. [1]

The primary aim of this paper is to use machine learning techniques and curate them into ML model. Machine learning algorithms automatically build a mathematically model using sample data also refer to as training data which form decisions without being particularly programmed to make those decisions. Here's where machine learning comes in by training ML model with hundreds and thousands of data. A solution can be generated to predict prices accurately and provides to everyone's needs. [2]

Regression is a machine learning mechanism that motivates you to make expectations by taking in-from the current measurable assessable information-the connections between your goal parameter and many different independent parameters. According to this definition, a houses cost depends upon parameters, for example the number of rooms, living region, area, and so on. On the off chance that we apply forged, figuring out how to this parameters, we calculate house valuations in a given land region. The target feature in this proposed model is the price of the real estate property and the independent features are: no. of bedrooms, no. of bathrooms, carpet area, built up area, the floor, zip code, age of the

property, latitude and longitude of the property. Other than those of the mention features, which are generally required for predicting the house prise, we have covered two other features- air quality and prime rate. This feature provides a valuable contribution towards predicting property prices since the higher values of these features will lead to a reduction in the house prices. This regression model is built not only for predicting the price of the house which is ready for sale but also for houses that are under construction. [3]

II. LIMITATIONS OF EARLIER METHODOLOGIES

There is a notable amount of research done in the house price prediction department but very research has come up to any real-life solutions. There is very little evidence of a working house price predictor set up by a company. For now, very few digital solutions exist for such a huge market and most of the methods used by people and companies are as follows:

Buyers/Customers:
- When people first think of buying a house/Real estate they tend to go online and try to study trends and other related stuff. People do this so they can look for a house which contains everything they need. While doing these people make a note of the price which goes with these houses. However, the average person doesn't have detailed knowledge and accurate information about what the actual price should be. This can lead to misinformation as they believe the prices mentioned on the internet to be authentic.
- The second thing that comes to mind while searching for a property is to contact various Estate agents. The problem with this is these agents need to be paid a fraction of the amount just for searching a house and setting a price tag for you. In most cases, this price tag is blindly believed by people because they have no other options. There might be cases that the agents and sellers may have a secret dealing and the customer might be sold an overpriced house without his/her knowledge.

Seller/Agencies:
- When an individual think of selling his/her property they compare their property with hundreds and thousands of other properties which are posted all around the world. Determining the price by comparing it with multiple estates is highly time-consuming and has a potential risk of incorrect pricing.
- Large Real estate companies have various products they need to sell and they have to assign people to handle each of these products. This again bases the prediction of a price tag on a human hence there is room for human error. Additionally, these assigned individuals need to be paid. However, having a computer do this work for you by crunching the heavy numbers can save a lot of time money and provide accuracy which a human cannot achieve.

III. LITERATURE SURVEY

In this paper, we have examined various Machine Learning algorithms in order to improve the training of Machine Learning models. There are several factors that influence housing prices. In this partition these components into three vital get-togethers in this investigation: state of being, concept, and territory. Our properties are constrained by a house that can be seen by human recognizes, such as the size of the house, the number of rooms, the availability of kitchen and parking space, the openness of the yard nursery, the zone of land and structures, and the age of the house, whereas the thought is an idea offered by architects to attract potential buyers, such as the possibility of a moderate home, strong and green condition and excellent condition. The location of a house has a significant impact on its cost. This is due to the fact that the zone selects the standard land cost. In addition, the territory selects the primary route to open workplaces, such as schools, grounds, crisis facilities, and prosperity centers, as well as family amusement workplaces, such as strip malls, gastronomic visits, or much give breathtaking scenery.

Machine learning methods were employed to improve the accuracy of house price forecast. The housing data was evaluated from Fairfax County townhouses, and the classification accuracy of multiple algorithms was compared. He then designs a better prediction model for increased decision-making based on house price evaluation to assist a real estate agent. [4]

Over few years ago, the real estate companies trying to predict price of property by manually. In company there is special management team is present for prediction of cost of any real estate property. They are deciding price manually by analyzing previous data. But there 25% of error is occurred on that prediction. So, there is loss of buyers as well as sellers. Hence there

are many systems are developed for house price prediction. Sifei Lu, Rick Siow had proposed advance house prediction system. The main objective of this systems was to make a model which give us a good house price prediction based on other features. [5]

Kuvalekar, Alisha and Manchewar, Shivani and Mahadik, Sidhika and Jawale, Shila suggests that every single organization in today's real estate business is operating fruitfully to achieve a competitive edge over alternative competitors. There is a need to simplify the process for a normal human being while providing the best results. [6]

Sayan Putatunda proposed to use machine learning and artificial intelligence techniques to develop an algorithm that can predict housing prices based on certain input features. The business application of this algorithm is that classified websites can directly use this algorithm to predict prices of new properties that are going to be listed by taking some input variables and predicting the correct and justified price i.e., avoid taking price inputs from customers and thus not letting any error creeping in the system. [7]

Thuraiya Mohd, Suraya Masrom, Noraini Johari was findings, the best accuracy was provided by the Random Forest Regressor followed by the Decision Tree Regressor. A similar result is generated by the Ridge and Linear Regression with a very slight reduction in Lasso. Across all groups of feature selections, there is no extreme difference between all regardless of strong or weak groups. It gives a good sign that the buying prices can be solely used for predicting the selling prices without considering other features to disseminate model over-fitting. Additionally, a reduction in accuracy is apparent in the very weak features group. The same pattern of results is visible on the Root Square Mean Error (RMSE) for all feature selections. [8]

M Thamarai, S P Malarvizhi experimented with the most fundamental machine learning algorithms like decision tree classifier, decision tree regression, and multiple linear regression. Work is implemented using the Scikit-Learn machine learning tool. This work helps the users to predict the availability of houses in the city and also to predict the prices of the houses. [9]

B.Balakumar,P.Raviraj,S.Essakkiammal used machine learning algorithms to predict house prices. We have mentioned the step-by-step procedure to analyse the dataset. These feature sets were then given as an input to four algorithms and a CSV file was generated consisting of predicted house prices. [10]

Akshay Babu, Dr. Anjana S Chandran expressed that There is a need to use a mix of these models a linear model gives a high bias (underfit) whereas a high model complexity-based model gives a high variance (overfit). The outcome of this study can be used in the annual revision of the guideline value of land which may add more revenue to the State Government while this transaction is made. [11]

IV. PROPOSED WORK

The purpose of this system is to determine the price of a house by looking at the various features which are given as input by the user. These features are given to the ML model and based on how these features affect the label it gives out a prediction. This will be done by first searching for an appropriate dataset that suits the needs of the developer as well as the user. Furthermore, after finalizing the dataset, the dataset will go through the process known as data cleaning where all the data which is not needed will be eliminated and the raw data will be turned into a .csv file. Moreover, the data will go through data pre-processing where missing data will be handled and if needed label encoding will be done. Moreover, this will go through data transformation where it will be converted into a NumPy array so that it can finally be sent for training the model. While training various machine learning algorithms will be used to train the model their error rate will be extracted and consequently an algorithm and model will be finalized which can yield accurate predictions. Users and companies will be able to log in and then fill a form about various attributes about their property that they want to predict the price of. Additionally, after a thorough selection of attributes, the form will be submitted. This data entered by the user will then go to the model and within seconds the user will be able to view the predicted price of the property that they put in.

FLOW CHART:
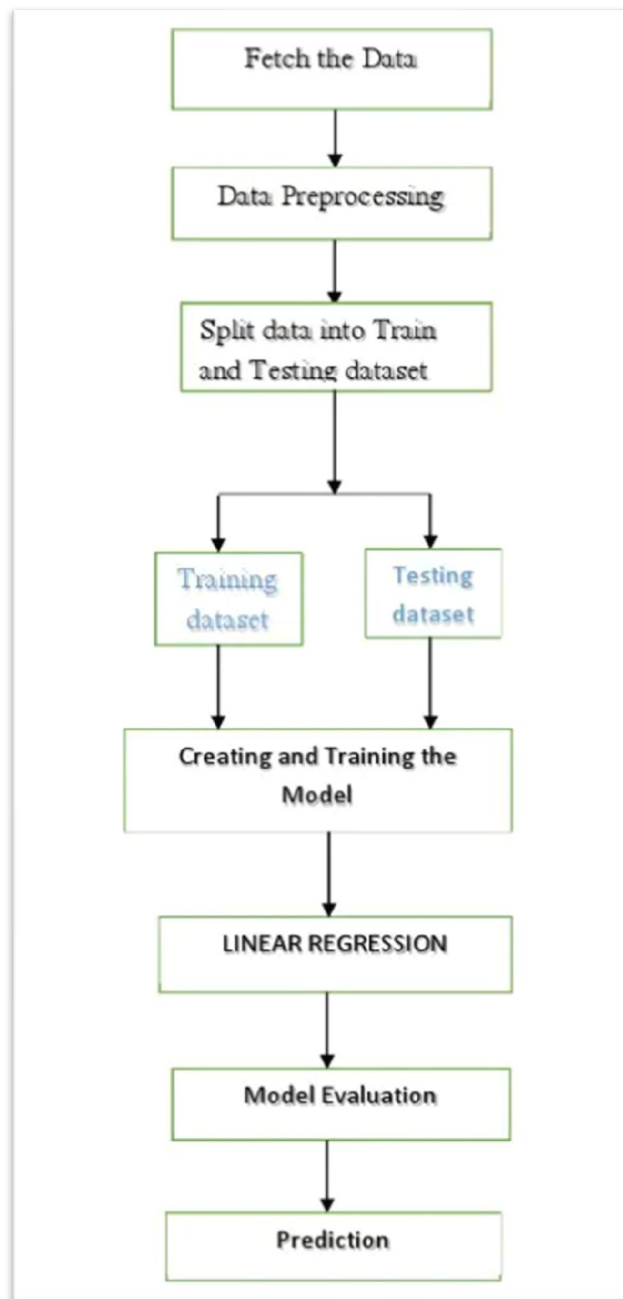
Fig.1 Data Flow Diagram

V. METHODOLOGY

We implemented a work for predicting house price for the buyers who are interested to buy house and for those peoples who are watching home in their affordable budget. Our main focus is providing comfort home in low price. So, we worked on that. For that, we had done analysis on the particular dataset which is Bengaluru house dataset. So, in that dataset we focus on those features on which buyers are interested to find out their fit one. So, the features are mainly **location, areas (in sqft), BHK, bathroom.**

To take response from users we created UI (user interface). In which we used some important tools like **HTML, CSS, Java Script** etc. Also we used local server by using **Nginix.** And lastly used **Postman** application to checked the **APIs.**

While working on back-end we used Anaconda software, in which we used notebook to apply our machine learning algorithm. Also we had used some advanced libraries of python, which works in machine learning that's are **NumPy, Pandas, Matplotlib, Seaborn** etc. By using this libraries, we **load** the data, **cleaned** the data, **analysed** the data to **removed outliers** and **visualized** the data.

Fig.2. Bengaluru house price dataset.

Fig. 3. Attributes in the dataset.

Fig. 4. Drop unused features.

```
df2.isnull().sum()        df3=df2.dropna()

location        1         df3.isnull().sum()
size           16         location        0
total_sqft      0         size            0
bath           73         total_sqft      0
price           0         bath            0
dtype: int64              price           0
                          dtype: int64
```

Fig. 5. Drop null values.

To implement the work, we used **linear regression algorithm**. Because, in this work we have to predict house price and house price is continuous data. So, for continuous data we used regression algorithm. While doing grid search cv for selecting the best fit algorithm, we got the highest accuracy score in linear regression. So, we used linear regression algorithm. In linear regression algorithm, we used the concept of **coefficient** and **bias**. Because, linear means in line. And equation of line comes with two concepts, i.e. **slope** and **intercept**.
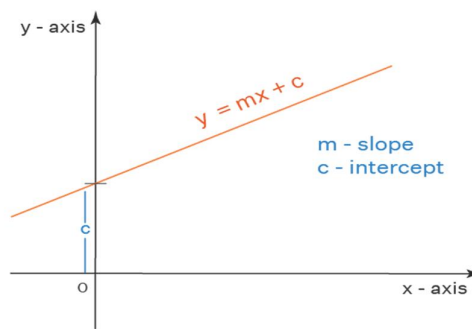
Fig.6. Equation of line.

By using this equation, we can draw the line which going through all the data points. But this line having the slope which based on the concept of **residual=0**. So for that, our linear regression algorithm works to find such slope in which we get residual=0. Residual means summation of error and our algorithm try to make residual=0. The difference between an observed value of the response variable and the value of the response variable predicted from the regression line called the residual.

The line which we find will get when all data points make residual=0. that means a line going through all data point is such type of line which based on the actual data points. Because, some predicted data points are above of the actual data points and some of the predicted data points are below of the actual data points. The actual data points and it's predicted points are always **parallel to Y-axis**. Which predicted data points are above of the actual data points, those distance are considered as a **(+) positive** distance and which predicted data points are below of the actual data points those distances are considered as a **(-) negative** distance. When the total sum of these distances is become **zero (0).** At that time, we get **residual=0** and the **coefficient of line** is very useful. Because, by using this **coefficient** we can **predict house price** according to the client's choice.

The **linear regression algorithm** always tries to make **residual=0**. This is the **methodology** which we study from this algorithm. And by using this we can easily predict the remaining values which user wants to find. This is our study according to linear regression algorithm.
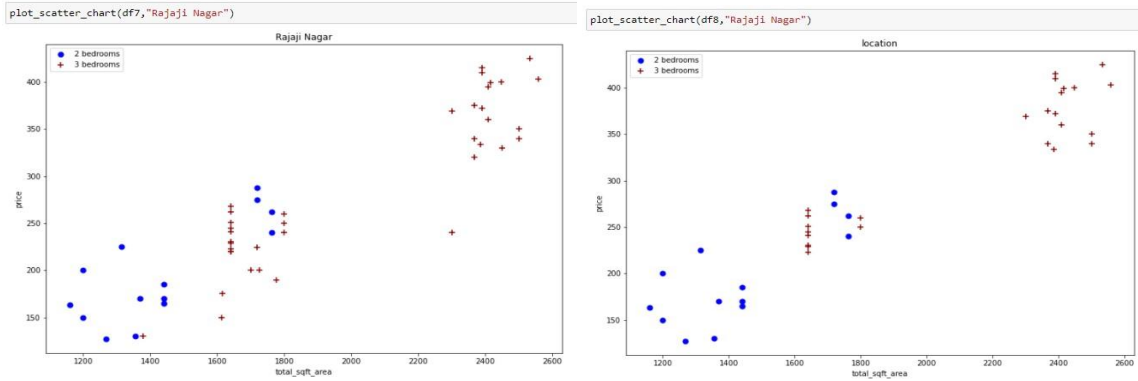
Fig.7. Remove outliers which having higher price of 2bhk than 3bhk.
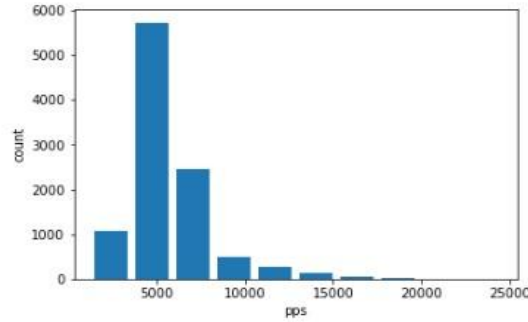
Fig. 8. Check the price per sq.ft. to remove outliers.

Fig. 9. Model fitting without location.

```
y_predict=lr.predict(X)
y_predict
```
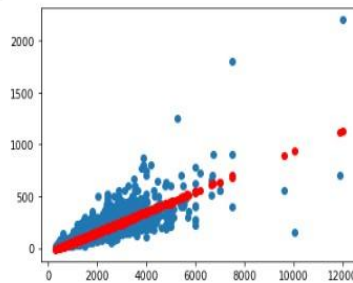
```
array([230.64210877, 112.13373285, 131.32345102, ...,  86.4015307 ,
        34.69593526, 309.34453578])
```

```
y.values
```

```
array([428., 194., 235., ..., 110.,  26., 400.])
```

```
plt.scatter("total_sqft","price",data=df13)
plt.scatter(df13.total_sqft,y_predict,c="red")
plt.show()
```


Fig.10. Predicted values v/s actual values.

```
X=df15.drop("price",axis="columns")
y=df15["price"]
```

```
lr.fit(X,y)
```

```
LinearRegression()
```

```
lr.score(X,y)
```

```
0.8544273054686995
```

Fig.11. Model fitting with location.

```
y_predict=lr.predict(X)
y_predict
```

```
array([348.85639744, 242.92124563, 259.9203365 , ..., 110.61569508,
        63.49592055, 309.99117825])
```

```
y.values
```

```
array([428., 194., 235., ..., 110.,  26., 400.])
```

```
plt.figure(figsize=[7,6])
plt.scatter("total_sqft","price",data=df15)
plt.scatter(df15.total_sqft,y_predict,c="red")
plt.show()
```


Fig. 12. Predicted values V/S actual values.

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Impact Factor: 6.252
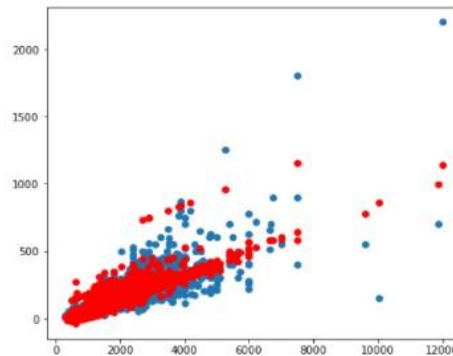
```
from sklearn.model_selection import ShuffleSplit

from sklearn.model_selection import cross_val_score

cv=ShuffleSplit(n_splits=7,test_size=0.30,random_state=0)

cross_val_score(LinearRegression(),X,y,cv=cv)

array([0.79970448, 0.82497628, 0.84492394, 0.86266323, 0.87080754,
       0.86873092, 0.82739684])
```
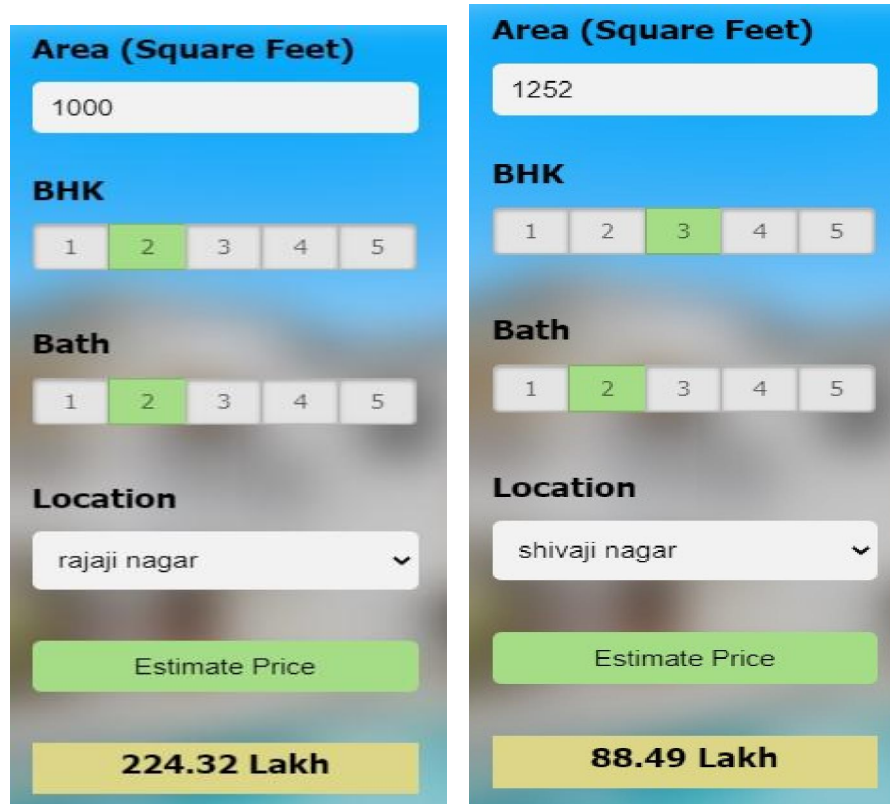
Fig.13. Shuffle split & CV.

```
LinearRegression()
Lasso()
DecisionTreeRegressor()
```

	model	best_score	best_params
0	linear_regression	0.818354	{'normalize': False}
1	lasso	0.687478	{'alpha': 2, 'selection': 'random'}
2	decision_tree	0.733502	{'criterion': 'mse', 'splitter': 'random'}

Fig.14. Various algorithms score using grid search CV.

VI. RESULTS

Area (Square Feet)

1000

BHK

1 | 2 | 3 | 4 | 5

Bath

1 | 2 | 3 | 4 | 5

Location

rajaji nagar

Estimate Price

224.32 Lakh

Area (Square Feet)

1252

BHK

1 | 2 | 3 | 4 | 5

Bath

1 | 2 | 3 | 4 | 5

Location

shivaji nagar

Estimate Price

88.49 Lakh

VII. CONCLUSION & FUTURE SCOPE

The paper entitled "House Price Prediction Using Machine Learning" has presented to predict house price based on various features on given data. We have predicted a variable from an independent one using linear regression, thus we like to understand from the start anytime we add information. In conclusion, the impact of this research was intended to help and assist other researchers in developing a real model which can easily and accurately predict house prices. Further work on a real model needs to be done with the utilization of our findings to confirm them. It helps people to buy house in budget and reduce loss of money. In future, we will add more features to predict house price with all possibilities. There are so many works are endured partial just like to add parking slots, campus, areas standards etc. So, we can extend our work to get more accuracy.

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