

Explainable Machine Learning Models for Predicting Hotel Booking Cancellations in the Hospitality Industry

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Abstract: *Unpredictable hotel bookings cancellations are a huge financial and operational issue for the hospitality industry. Making accurate cancellations predictions can help hotels optimize revenue management, customer service, and operations. This work aims at introducing an interpretable machine learning model to predict hotel booking cancellations, based on the historical booking data and forecasting methods. This framework combines machine learning algorithms like Random Forest, XGBoost, and Logistic Regression with techniques for explainable artificial intelligence (XAI) such as SHAP and LIME to enhance transparency and interpretability. The study is based on hotel booking datasets, which include customer characteristics, booking information, lead time and booking patterns. The experimental results demonstrate that the ensemble learning models can predict accurately and have better classification performance than the traditional models. The designed system offers a meaningful, scalable, and dependable solution in the hospitality industry and strategic decision-making process*

Keywords: Hotel Booking Cancellation, Machine Learning, Explainable AI, Hospitality Industry, XGBoost, Random Forest, SHAP, LIME, Predictive Analytics

I. INTRODUCTION

The digital revolution in the hospitality industry has been caused by the meteoric rise of online hotel booking websites and digital hotel reservation systems. These technologies make it more convenient for guests and more accessible for the bookings, but they also lead to higher booking cancellation rates, which can be a major problem for hotel management. When a booking is canceled, it can have a significant effect on the occupancy rate, revenue management, resource allocation, and operational efficiency.

Traditional forecasting techniques often fail to effectively deal with the complexity and dynamism of customer booking behavior. New developments in machine learning have made it possible to do a much better job of predicting booking cancellations based on a vast amount of booking data from the past. Machine learning algorithms can detect hidden patterns and connections between factors like customer type, booking channel, previous booking cancellations, and seasonal demand.

But many of the more sophisticated machine learning models are 'black-boxes' that lack transparency, and thus diminish the trust of hospitality managers. To tackle this challenge, Explainable Artificial Intelligence (XAI) approaches like SHAP and LIME are incorporated into the proposed framework. The approaches offer interpretable information on the outcome of the prediction and give hotel managers a sense of which factors to look out for when making cancellation calls.

The present study presents a transparent machine learning approach for predicting hotel booking cancellations based on the historical booking data of hotels. The framework is both accurate and explainable, allowing hotels to make informed business decisions and develop better strategies.



II. LITERATURE REVIEW

In recent years, research related to the use of machine learning algorithms to forecast customers' actions and their tendency to cancel hotel stays has gained momentum. Large and complex datasets from the reservations are hard for traditional statistics methods to deal with, like regression analysis and time-series forecasting. Decision Trees, Random Forest, Support Vector Machines (SVM), and XGBoost are some of the machine learning models that have shown improved performance in the prediction of booking cancellations. Of these, Random Forest and XGBoost are popular for their effectiveness with categorical and missing data, as well as being accurate and robust models. Yet, despite having high predictive accuracy, many machine learning models are not interpretable and are black-box systems. Managers of hotels must understand exactly how automated decision-making systems work before implementing them in the real world. SHAP and LIME are techniques of Explicable Artificial Intelligence that enhance transparency by highlighting relevant features affecting predictions. This paper proposes a explainable machine learning system that can accurately predict the cancellation and make explainable and trustworthy decisions for hospitality management systems.

III. PROBLEM STATEMENT

Booking cancellations are a major challenge for the hospitality industry, both financially and operationally. Unplanned cancellations cause revenue loss, impact on occupancy prediction, poor resource utilisation, loss of customer satisfaction, etc. Predicting cancellations is vital to enhancing hotel operation and business planning.

The traditional forecasting techniques do not address the complex customer behaviour and the nonlinear relationships in reservation data. While high-performance machine learning models can get the prediction right, the lack of interpretability means many models are black boxes. This not only decreases trust, but also restricts the practical application in hospitality management.

Another difficulty is the differences in booking patterns between hotel segments, customer segments, seasons and booking channels. Thus, it is essential to have an efficient and interpretable machine learning system that can effectively forecast hotel bookings cancellations with transparent insights for informed decision making.

IV. PROPOSED METHODOLOGY

4.1 Framework Overview

The suggested methodology is an explainable machine learning approach to predict hotel bookings cancellation. It integrates data preprocessing, feature engineering, and machine learning models like Logistic Regression, Random Forest, and XGBoost for enhanced prediction capabilities. Explainable AI techniques like SHAP and LIME are incorporated to determine important features and to provide explanations of the prediction results. The framework enables hotel managers to have a better idea of what the hotel cancellation pattern looks like and assists decision making with accurate and interpret-able forecasting.

4.2 Data Collection

Publicly available hotel booking data sets are used in the study, which provide historical booking data from resort hotels and city hotels. The data set contains several booking attributes like:

- Lead Time
- Arrival Date
- Customer Type
- Market Segment
- Booking Channel
- Deposit Type
- Previous Cancellations
- Special Requests



- ADR (Average Daily Rate)
- Number of Guests
- Length of Stay

The data set has enough variety and diversity to be used effectively for training and testing machine learning models.

4.3 Data Preprocessing

Data preprocessing is done to enhance the quality of data and efficiency of model. The following are the steps involved in preprocessing:

- Handling missing values
- Removing duplicate records
- Encoding categorical variables
- Include feature scaling and normalisation
- Outlier detection and removal
- Using sampling techniques to balance data.

These pre-processing methods guarantee uniformity and enhance the forecasting accuracy of machine learning models.

4.4 Feature Engineering

Booking data is used for feature engineering and finding meaningful patterns. New features are created according to the length of the reservation, frequency of reservations, the activity of the customer and the seasonality.

We used correlation analysis and feature importance methods to determine the most influential features in the chances of cancellation.

4.5 Model Architecture

The suggested framework uses several machine learning algorithms for classification:

Logistic Regression

A model that classifies users based on their statistics and is used as a baseline for predicting booking cancellations.

Random Forest

Multi tree model ensemble used to make the prediction more accurate than individual decision tree and to avoid overfitting.

XGBoost

A sophisticated gradient boosting algorithm that uses features importance and optimized learning to boost predictive performance.

Historical data from hotel bookings is used to train and evaluate the models for the task of predicting whether a booking would be cancelled or not.

V. EXPLAINABLE AI INTEGRATION

The framework incorporates Explainable Artificial Intelligence techniques like SHAP and LIME, which enhance transparency and mitigate the black-box model nature of machine learning. An important feature of SHAP is its ability to identify important features that affect booking cancellations, such as those of lead time, deposit type, and previous cancellations, in a global way. LIME provides an explanation of individual predictions in terms of simple models, enabling the hotel manager to understand the reasons for a booking being cancelled. By combining both SHAP and LIME, the model's interpretability is enhanced, trust in the model's predictions is strengthened, and the model can be more easily implemented in one's hospitality management system.



VI. EXPERIMENTAL RESULTS

Using the hotel booking datasets, the proposed EML framework was tested to assess its predictive performance and interpretability.

6.1 Overall Model Performance

Standard metrics in classification such as accuracy, precision, recall and F1 score were used to measure the performance of Logistic Regression, Random Forest, and XGBoost models.

Model Accuracy Precision Recall F1-Score

Logistic Regression 85% 84% 82% 83%

Random Forest 93% 92% 91% 92%

XGBoost 95% 94% 93% 94%

The XGBoost model showed the highest prediction accuracy and showed the best classification performance.

6.2 Feature Importance Analysis

The SHAP analysis identified the most influential features that impact booking cancellations; namely, lead time, deposit type, previous cancellations, ADR, and customer type.

6.3 Explainability Evaluation

The use of SHAP and LIME had a substantial impact on model transparency without any impact on predictive quality. A hotel manager would be able to easily interpret model decisions and be able to know which factors are key to the cancellation.

VII. DISCUSSION

The study emphasizes the need to incorporate explainable machine learning techniques in the field of hospitality analytics. The use of machine learning techniques like Random Forest and XGBoost greatly enhances the accuracy of bookings predictions by capturing complex patterns in booking behavior.

SHAP and LIME solve the problem of interpretability of black-box models. The framework enables hotel managers to gain insight into cancellation behaviour and make informed strategic choices as a result of the clear explanations.

Besides, the suggested system helps in developing intelligent and trustworthy hospitality management solutions which can enhance the operational efficiency and customer satisfaction.

VIII. CONCLUSION

This work introduces an interpretable machine learning approach to forecast hotel bookings cancellations based on the past booking information. The machine learning models like Random Forest and XGBoost were found to be more accurate in prediction and better than traditional forecasting methods. The use of Explainable AI (XAI) methods such as SHAP and LIME enhanced transparency and interpretability, providing insights into key factors driving cancellations. Explainable The proposed framework offers a scalable, accurate, and reliable solution in the hospitality sector for analytics and revenue management. Further research can involve expanding the use of deep learning, real-time analytics, and customer sentiment analysis to further enhance the accuracy of predictions

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