

# Rise And Use Of Artificial Intelligence And Machine Learning in Packaging Processes of E-Commerce Giant Amazon Pre and Post Covid

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**Abstract:** *This research studies the revolutionizing impact of Artificial Intelligence (AI) and Machine Learning (ML) on packaging strategies in Amazon's e-commerce supply chain, reviewing trends reported in the company's 2019-2023 sustainability reports. The research indicates a significant transformation in packaging technologies and sustainability initiatives, driven by both internal technological developments and innovation and external factors like the COVID-19 pandemic. Starting in 2019, Amazon used ML algorithms to analyze and consider upon best packaging solutions—favoring lighter, flex mailers ahead of corrugated boxes—which reduced material utilization and carbon outputs throughout its logistics chain. By 2021, data science algorithm integration assisted global deployment at scale, optimizing box sizes across 12 geographies and 65% of shipments, with plans to expand to 97% by 2022. The pandemic period accelerated a movement toward automation and smart design, leveraging computer vision and natural language processing to drive packaging decisions for millions of products with unique shapes. In the post-COVID years (2022–2023), Amazon expanded these technologies to scale, adding AI to review customer feedback, product characteristics, and delivery information to minimize empty space and optimize shipments of multiple items. The result of these initiatives has been a 43% decrease in average packaging weight since 2015, removing more than 3 million metric tons of material. This article emphasizes the way AI-powered sustainability efforts in packaging have developed from focused efficiency initiatives to a complex, globalized system that serves environmental objectives while improving operational flexibility and customer satisfaction..*

**Keywords:** Artificial Intelligence, Machine Learning, Sustainable E-commerce, Smart Packaging Optimization

## I. INTRODUCTION

The ongoing development of the internet, online marketplaces, and technology has opened doors for companies to embrace new methods of interacting with customers—most significantly through E-Commerce. As already mentioned, E-Commerce is an active digital marketing strategy that has experienced explosive and consistent growth, particularly in recent years. The advent of the Covid-19 pandemic drastically accelerated this trend. As the physical stores were restricted and individuals were being locked down at home, the interest in online shopping increased—both in response to necessity and also because of a cultural shift towards the more convenient, digital alternative. This revolution has had a fundamental effect on everyday life, changing how individuals engage with the marketplace and satisfy their purchasing requirements. In several respects, E-Commerce is an indicator of the wider revolution created by Information and Communication Technology (ICT) on the global economy level. Due to its many benefits—such as increased accessibility, efficiency, and convenience—E-Commerce has grown at a phenomenal rate, going beyond conventional business constraints. It can firmly be said that E-Commerce successfully responds to most of the drawbacks that exist with traditional modes of retail, opening new ways for both companies and customers (Alberto, 2022)



Capitalizing on the world wave of E-Commerce and its revolutionary effect on consumer culture, Amazon-like companies have embarked on a strategic shift to leverage new markets—India being one such instance. Driven by the tremendous potential of the Indian e-commerce market, Amazon set its sights on creating a smooth shopping experience online, adopting mobile commerce, and bridging its reach into the tier 2 and tier 3 cities. The company's devotion to innovation, seller empowerment, and customer satisfaction has been core to its achievement.

By making constant adjustments according to local market conditions and focusing on localization, Amazon has successfully navigated Indian-specific challenges. Strategic acquisitions and partnerships have further entrenched its position, allowing the company to broaden its footprint and streamline operations. Amazon's Indian digital strategy is a perfect demonstration of how an approach centered on the customer, combined with technological dynamism and sound logistics, can drive hegemony in a highly diverse and competitive market. In the process, Amazon not only reflects the wider E-Commerce revolution but also provides a model for how global players can localize to succeed in new economic landscapes (Varma, 2023, 77).

While E-Commerce has transformed the manner in which individuals shop and do business, it also has enormous environmental components—majorly in the form of packaging. One of the serious issues is the overuse of plastic packaging in e-commerce, which threatens the ecosystems of the planet. For example, when e-commerce packaging data was paired with a 2019 study in Science, Oceana simulated that Amazon alone could have added as much as 22.44 million pounds of plastic packaging waste into freshwater and marine ecosystems in one year. That is the equivalent of dumping a delivery van full of plastic into the oceans every 70 minutes. Plastic pollution has turned out to be a major issue around the world, particularly in aquatic ecosystems where it inflicts tremendous damage. Most oceanic organisms like sea turtles tend to confuse plastic trash for food and die from this. The environmental effects of this increasing packaging challenge have not escaped consumers. In 2020, a survey run by Oceana in the U.S., Canada, and the UK uncovered that the majority of Amazon consumers were extremely troubled by plastic waste and its detrimental impact on sea creatures. It indicates an increased conflict between E-Commerce convenience and its eco-impact, emphasizing the compelling need for sustainable packaging alternatives across the sector (*Amazon's Plastic Problem Revealed*, 2022).

In order to solve the environmental cost of e-commerce packaging, corporations such as Amazon are employing AI and Machine Learning in developing greener practices. With programs such as Ships in Product Packaging, Amazon cut packaging weight per shipment by 43% and saved more than 3 million metric tons of materials. This change also promoted the utilization of recyclable materials—100% of European packaging is now household recyclable, and 99.7% of padded bags used in the US and Canada are recyclable paper. Recycling investments, biodegradable materials, and data-driven regionalization further reflect how technology can fuel sustainable innovation in e-commerce (Dandge, 2025, 215).

This research delves into the e-commerce revolution, with emphasis on Amazon's strategic application of Artificial Intelligence (AI) and Machine Learning (ML) prior to, during, and subsequent to the Covid-19 pandemic. As online commerce boomed—particularly during the worldwide crisis—Amazon evolved by using AI and ML to automate processes, improve customer experiences, and meet record demand. the focus has moved towards environmental sustainability, wherein AI-based initiatives have considerably cut down packaging waste, enhanced recyclability, and streamlined delivery networks. Amazon in doing so sets an example of how technological advancement can bring growth in harmony with global responsibility, providing important insights into the changing dynamics of sustainable e-commerce.

## **II. LITERATURE REVIEW**

UNCTAD observed that E-commerce has changed immensely with the expansion of the internet. In 1991, with less than 3 million internet users worldwide, online commerce barely existed. In 1999, internet penetration grew to 250 million users, a quarter of which was spending money on online purchases totaling an estimated \$110 billion. Since then, online shopping has grown exponentially, to 2.3 billion online consumers in 2021, as per the World Bank. The growth was particularly steep after 2010 and accelerated even more during the COVID-19 crisis, with lockdowns and restricted movement driving consumer behavior towards digital platforms. Yet world-wide participation is still unequal:



while more than 80% of individuals buy online in some developed countries, the figure is less than 10% in most least developed nations. By 2022, online shopping across 43 leading economies totaled almost \$27 trillion—double 2016's \$17 trillion. China and the U.S. experienced huge increases, at \$4.5 trillion and \$11 trillion respectively. Developing economies, however, although constituting some 40% of global GDP, represent only some 25% of business-to-business e-commerce revenues, which indicates potential that is not being tapped. Also, cross-border e-commerce was approximated at about \$3 trillion in 2022, marking an increasing worldwide trend toward digital trade (Digital Economy Report, UNCTAD, 2024).

Amazon being one of the major players in E-commerce has shown explosive international growth in the online shopping arena has accompanied increasing alarm over packaging waste, especially from the overuse of plastic. With online orders skyrocketing, so did the creation of non-recyclable and wasteful packaging materials, which have become a major contributor to plastic pollution across the world. Even with initiatives to minimize packaging weight using lighter packaging materials, the central issue of unsustainable packaging continues unresolved. Mass consumption of disposable plastic materials and excessive packaging has resulted in significant environmental damage, particularly in the water environment. As a response to increasing criticism, Amazon India has made a series of announcements aimed at reducing packaging waste. They include the use of paper-based fillers instead of plastic, biodegradable paper tapes, and increased packaging-free and frustration-free shipping programs. A large number of orders are now being sent in their original packaging, which reduces unnecessary packaging significantly. Reusable crates and recyclable materials have also been implemented in some regions, resulting in quantifiable reductions in packaging waste. Nonetheless, inconsistencies exist, especially among third-party marketplace sellers who frequently work without rigid packaging requirements. In spite of the firm's sustainability argument, plastic packaging remains prevalent in certain regions, and green practices are not implemented uniformly. Such a lack of standardization defies larger sustainability efforts and demonstrates the continued struggle of balancing operational expansion with environmental stewardship. In the end, despite some progress toward more sustainable packaging, inefficient and poorly managed practices still underlie high rates of waste generation. For Amazon to truly make significant strides, consistent enforcement and accountability throughout all tiers of its supply chain are essential (Sayed Ali, 2024).

Responsible e-commerce practices emphasize doing e-business in the most environmentally benign and socially desirable manner, bringing in green techniques along the full value chain ranging from sourcing to manufacturing, as well as during packaging, distribution, and recycling. A critical catalyst for these changes is Artificial Intelligence (AI) and Machine Learning (ML), which drive e-commerce portals to become not only more productive, customized, and eco-sustainable but also greener and cleaner. Through data-driven insights, AI enables companies to monitor consumer behavior, accurately forecast demand, and provide customized experiences that minimize overproduction and unnecessary returns. When it comes to packaging, AI and ML are critical in determining inefficiencies and optimizing material utilization. As mentioned above, Amazon has implemented AI-driven systems to minimize packaging weight and size, which has helped eliminate millions of metric tons of packaging material while also shifting towards recyclable and biodegradable materials. These intelligent packaging solutions not only minimize resource usage but also reduce waste significantly. Additionally, AI optimizes supply chain activities through better inventory management, route planning, and delivery scheduling—lessening fuel use and emissions. Through these innovations, organizations such as Amazon show how AI and ML can help close the gap between business expansion and ecological stewardship, providing a scalable way toward genuinely sustainable e-commerce (Dey, 2024).

Following on from the function of AI in developing sustainable e-commerce, perhaps its most significant application is reducing packaging waste—a perennial problem for online stores. E-commerce business generates enormous amounts of packaging, much of which is not recyclable or biodegradable. AI and ML technologies provide effective solutions by studying product sizes, shipping routes, and material types to streamline packaging design and logistics.

Intelligent packaging systems driven by AI can calculate the exact amount of packaging needed for each product, essentially eradicating the common problem of over-packaging.

Not only does this minimize material consumption and shipping expenses, but it also reduces the environmental impact of each shipment. In addition, AI algorithms can analyze the environmental cost of different materials and suggest eco-friendlier alternatives—prioritizing recyclable, biodegradable, or reusable materials over conventional plastics.



Furthermore, AI assists in the optimization of packaging plans by learning from product return and damage patterns in transit.

With this, businesses can change their packaging practice to minimize waste on products and maximize customer satisfaction. By embracing such smart systems, businesses are able to significantly reduce packaging waste and get closer to a low-impact circular e-commerce approach aligned with wider objectives of environmental protection and efficiency of operations (RezolveAi, 2024).

With the rapid expansion of e-commerce—especially resulted by the COVID-19 pandemic—and the growing environmental issues surrounding packaging waste, it has become more critical than ever to examine how top players such as Amazon are leveraging technology to mitigate these problems. As online consumption is now a ubiquitous form of consumption, the environmental cost of over-the-top and non-recyclable packaging has been under severe scrutiny. As such, Amazon's adoption of Artificial Intelligence (AI) and Machine Learning (ML) into package processes offers an interesting case study for research. The technologies support package design for optimization, decreasing material use, and optimizing logistics while facilitating the sustainability agenda. Examining Amazon's AI- and ML-fostered innovations not only shines light on the firm's strategy in countering its ecological footprint, but it is also beneficial insight in terms of framing more environmentally conscious practices worldwide throughout the global e-commerce universe.

### III. METHODOLOGY

This research uses a qualitative approach informed by secondary data to explore the development and implementation of Artificial Intelligence (AI) and Machine Learning (ML) in Amazon's packaging procedures between 2019 and 2023—the pre-, during-, and post-COVID years. The focus is on analyzing trends towards sustainability in Amazon's packaging, specifically paying attention to innovations that help mitigate environmental effects. Information was drawn from Amazon's yearly sustainability reports, which present the company's environmental activities and progress toward sustainable objectives. Content analysis was performed to track efficient and optimized packaging advancements, package design optimization, and packaging waste reductions. Comparisons were made across years to measure consistency in derived outcomes.

### IV. RESULT AND DISCUSSION

During 2019 to 2023, Amazon substantially moved forward its implementation of artificial intelligence (AI) and machine learning (ML) in packaging activities, developing from the initial experimentation stage to big-scale application and smart robotics. Amazon started utilizing ML models in 2019 to decide the best packaging for products—how to use mailers rather than boxes, and how to minimize package volume without affecting product protection. These models were designed to minimize the use of material and maximize shipment efficiency, with computer-aided engineering to redesign the box with reduced material. This was the initial phase of AI adoption, targeted at improving sustainability and operational accuracy (Amazon, 2019). In the 2020 COVID-19 pandemic, AI in packaging experienced limited development. Attention was given to environmentally friendly packaging techniques like "Ships in Own Container" (SIOC) certification and package-free deliveries, especially in India. These advancements were made to remove extra outer packaging and use carbon-neutral materials. Nevertheless, little AI or ML progress was noted during this time, as it indicates a short-term shift due to operational difficulties arising from the pandemic (Amazon, 2020).

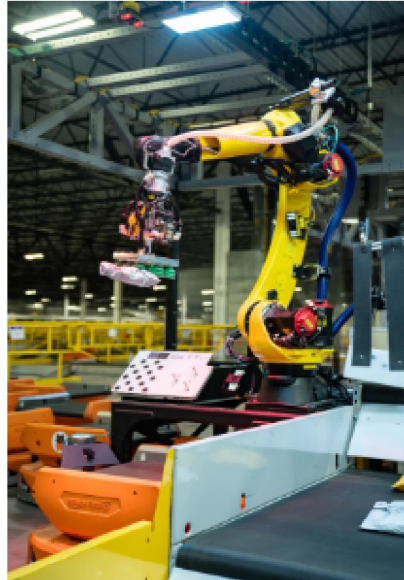
By 2021, Amazon reinstated its AI-based programs, greatly accelerating ML application in packaging optimization. Algorithms were applied in 12 worldwide regions, serving 65% of box shipments, with objectives to cover 97% by 2022. Fitting algorithms that are advanced were implemented to fit box size and configuration for multi-item shipments to minimize the use of corrugated boxes by more than 35%. The systems allowed for more accurate packaging decisions and lower environmental footprint (Amazon, 2021).

In 2022, AI integration was more advanced, with computer vision and natural language processing used to choose the best packaging according to real-time product evaluation. Flexible mailers and paper bags were given preference, weighing up to 90% less than boxes. AI technologies also drove web-based platforms globally to streamline packaging





choice and reduce waste. Automation initiatives further enhanced efficiency and worker safety, pointing to a greater integration of AI throughout fulfillment centers (Amazon, 2022).

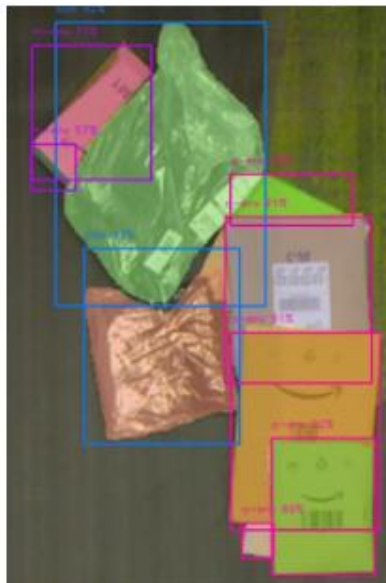


One of the most important developments in this time was the introduction and development of Robin, a robotic arm powered by AI. Unlike other robots, Robin learns to adapt to changing environments through machine learning, computer vision, and continuous learning. Having been trained on annotated images and honed through feedback from fleet-wide data, Robin independently recognizes and selects a broad variety of packages. By 2023, its error rates had fallen dramatically, and performance metrics had been enhanced, with the help of modular software that allowed for scalable and regular updates across facilities. (Image Source: [“Robin deals with a world where things are changing all around it” - Amazon Science](#))

Robin's workflow and training in Amazon's packaging process:

- **Automation:** Robin automatically detects, grabs, and sorts packages in fulfillment centers with a robotic arm.
- **Sophisticated Perception:** With real-time vision systems, Robin learns to adjust to different types of packages, orientations, and placements.
- **Machine Learning:** Leverages supervised learning models trained on Amazon-specific data to detect varied packaging elements.
- **Continuous Learning:** Integrates human-reviewed errors into retraining, increasing accuracy and flexibility over time.
- **Autonomous Error Rectification:** Identifies mistakes and corrects itself, escalating to human assistance when necessary.
- **Modular & Scalable Design:** Modular software design allows for easy updates and mass deployment.
- **Fleet-Level Optimization:** Collects data from millions of interactions to optimize performance and solve systemic problems.
- **Advanced Decision-Making:** Merges computer vision and 3D spatial reasoning to maximize gripping and handling.
- **Simulation for Soft Packaging:** Creating simulations to better handle deformable or non-standard packaging.
- **Future-Ready Self-Learning:** Goals at achieving self-sustaining robots that are able to improvise without lots of human interference (Brown et al., 2022).





By 2023, Amazon's AI systems could analyze product attributes, customer reviews, and order combinations to make accurate packaging decisions. ML models reduced the use of packaging materials, minimized emissions by optimizing space on delivery vehicles, and enhanced overall sustainability of operations. On average, per-shipment packaging weight fell by 43%, saving more than 3 million metric tons of material since 2015 (Amazon, 2023).

## V. CONCLUSION

From 2019 to 2023, Amazon advanced in embedding artificial intelligence (AI) and machine learning (ML) within packaging operations from simple optimization models to smart automation. Early activity was aimed at minimizing packaging size and material with ML algorithms picking the most optimized packaging depending on product attributes. Following a temporary pause in 2020 owing to the COVID-19 pandemic, AI-driven programs gained momentum, with sophisticated algorithms, computer vision, and natural language processing boosting real-time packaging choices and sustainability results. One significant milestone was the use of Robin, a robot arm powered by AI that could handle packages automatically using ongoing learning and modular software. These innovations have resulted in a 43% decrease in packaging weight per shipment and millions of metric tons of material savings. Overall, Amazon's application of AI and ML has revolutionized its packaging processes, enhancing operational efficiency while contributing to wider sustainability objectives.

## VI. LIMITATIONS

This research relies on Amazon's publicly available sustainability reports and scientific literature, which might not have full technical transparency and depth. Quantitative performance metrics on AI and ML technologies, like algorithmic efficiency or comparative metrics, are limited. The COVID-19 pandemic of 2020 resulted in a temporary setback to AI-related development, resulting in a gap within the otherwise straight-line progression. In addition, geographic differences in application are not thoroughly covered, restricting a standard global analysis. The use of self-reported company data for the study is also questionable when it comes to objectivity and third-party verification. Other AI-assisted operations are not considered. Robin, the AI-powered robotic system of Amazon, although promising, remains in development, and long-term scalability and performance have not yet been thoroughly measured. These constraints identify a requirement for greater transparency, independence, and longitudinal studies to assess the overall effect of AI and ML integration.



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