

International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)

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# **Analysing Differences in Leadership Styles Between Male and Female in Business**

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Abstract: The examination of leadership styles among male and female leaders in business highlights important differences that can influence organizational effectiveness and dynamics. Studies show that male leaders typically adopt more autocratic and directive styles, focusing on task achievement, assertiveness, and risk-taking. In contrast, female leaders often favor transformational and participative approaches, prioritizing collaboration, empathy, and team unity. These differences can stem from a mix of socialization, cultural norms, and inherent personality traits. Female leaders frequently emphasize relationship-building and inclusive decision-making, which can create a supportive work environment and boost employee morale. Additionally, research suggests that having female leaders can lead to enhanced organizational performance, particularly in areas like innovation and employee engagement. However, women still encounter obstacles in leadership roles due to stereotypes and biases that challenge their authority and abilities. As organizations increasingly acknowledge the importance of diverse leadership, it is crucial to adopt strategies that promote gender equality in leadership roles. This can include mentorship initiatives, bias awareness training, and policies that support work-life balance, allowing both male and female leaders to excel. Ultimately, recognizing and appreciating the unique leadership styles of both genders can result in more effective management practices and a more inclusive workplace culture, benefiting organizations overall

Keywords: Leadership Styles, Gender Differences, Gender Equality, Stereotypes, Bias, Work Life Balance

### I. INTRODUCTION

The exploration of leadership styles between male and female leaders inbusiness settings has gained significant attention in recent years, reflecting broader societal shifts toward gender equality and diversity in the workplace. Research indicates that male and female leaders often exhibit distinct approaches to leadership, influenced by varying socialization patterns, communication styles, and decision-making processes. Male leaders are frequently associated with more autocratic and directive styles, prioritizing assertiveness and control, while female leaders are often seen as more transformational and collaborative, emphasizing empathy and team cohesion. Understanding these differences is crucial for organizations seeking to harness the full potential of their leadership teams and foster an inclusive work environment.

Moreover, the implications of these divergent leadership styles extend beyond individual performance to impact organizational culture, employee engagement, and overall business success. Companies that embrace a diverse leadership approach can benefit from a broader range of perspectives and innovative solutions to complex challenges. This research aims to analyze the nuanced differences in leadership styles between male and female leaders, examining how these styles affect team dynamics, decision-making, and organizational outcomes. By highlighting the strengths and challenges associated with each leadership style, this study seeks to provide actionable insights for organizations aiming to cultivate effective leadership practices that leverage the unique contributions of both genders, ultimately driving improved performance and fostering a more inclusive workplace culture.

#### II. OBJECTIVES

• To identify and categorize the predominant leadership styles exhibited by male and female leaders in various business settings.

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407



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- To examine the social, cultural, and psychological factors that influence the development of leadership styles among male andfemale leaders.
- To analyze the differences in decision-making processes between male and female leaders and how these differences impact organizational outcomes.

#### III. METHODOLOGY

The present research paper is based on primary as well as secondary data of various researcher and through government website.

## Primary data:

The primary data has been collected with help of structured questionnaire, which included close ended and few

questions. Primary data collected from 50 respondent of different age group to understand in detail about Differences Between Male and Female Leaders in Business on people with different age groups.

#### **Secondary data:**

The Secondary data has been collected with help of Published literature, articles, government website, etc (2015) and Catalyst (2013) found that companies with more female leaders experience improved financial performance,

innovation, and decision-making. Female leaders' relational and collaborative styles foster inclusive cultures, driving business success.

Gender Differences in Leadership Communication: Studies indicate that male and female leaders communicate differently. Female leaders prioritize building relationships, active listening, and empathy (Helgesen, 2012), while male leaders focus on assertiveness, directness, and competitiveness (Kirk & Maddox,

2015). These differences impact team dynamics, decision-making, and organizational effectiveness.

Intersectionality and Women's Leadership: Research highlights the importance of intersectionality in understanding women's leadership experiences. Studies by Bell and Nkomo (2001) and Hopkins et al. (2013) reveal that women of color face unique challenges, including racism, sexism, and stereotyping.

Organizations must address these intersectional barriers topromote inclusive leadership development

#### **Challenges:**

- 1. Women often face discrimination in hiring, promotions, and payequity.
- 2. Women finds difficulties in balancing professional responsibilities with family duties can be more challenging for women.
- 3. Women may find it harder to access influential networks, affectingcareer advancement.
- 4. Male faces pressure to be the primary breadwinner can lead toneglect of personal life.
- Male have different high societal expectations that may discourage men from seeking help for mental health
- 6. Certain industries may stereotype men as less capable in roles traditionally held by women (e.g., caregiving
- 7. Both males and females may struggle to secure funding, butwomen often face additional barriers.
- 8. Market fluctuations can affect all businesses, regardless of gender.
- Competing in a global market requires adaptability and innovation from all business leaders.

While doing this research we come to know various challenges of using YouTube as a leaning tool:

- 1. Preconceived notions about gender roles can influence perceptions of leadership styles. This can lead to biased interpretations of behaviours and decision-making processes.
- 2. Male and female leaders have different strengths and weakness.
- Some of them have worked with male leader and some of themhave worked with female leader.
- 4. Many people prefer their leader as a male instead of female.
- 5. Everyone has their own thought of leadership preferences.

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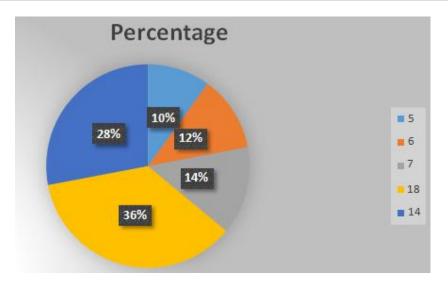
#### Volume 4, Issue 1, November 2024

6. Many people think male and female leaders have differentleadership styles.

According to many people there are different preferred qualitiesthat they associate with effective leaders.

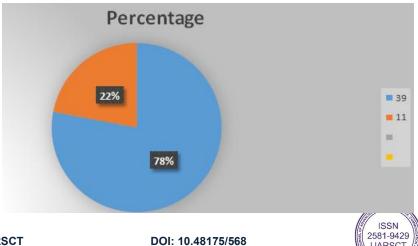
Table 1 Age group:

Sr no.	Age Group	No. of Respondent	Percentage
1	Students	5	10%
2	Not working	6	12%
3	Working	7	14%
4	Males	18	36%
5	Females	14	28%
	Total	50	100%



**Table 2:** Do Male and female leaders have different strengths and weakness.

Sr No.	Yes/No	No. of Respondent	Percentage
1	Yes	39	78%
2	No	11	22%
	Total	50	100%





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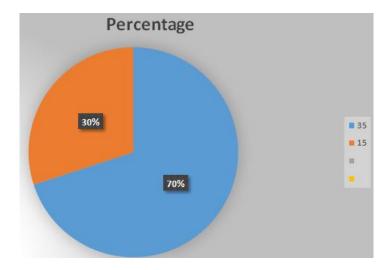
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#### Volume 4, Issue 1, November 2024

From the above table and pie chart this can be observed that 78% of the people think that male and female have different strengths and weakness and rest of 22% think that there is no difference between them.

Table 3: Some of them have worked with male leader and some of them haveworked with female leader.

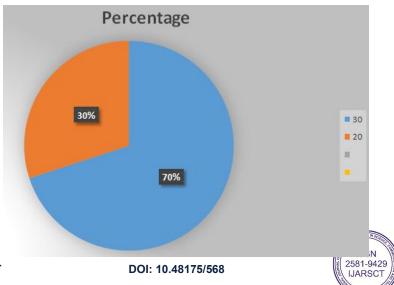
Sr No.	Gender	No.of Respondent	Percentage
1	Worked with male	35	70%
2	Worked with female	15	30%
	Total	50	100%



From the above table and pie chart this can be observed that 70% ofpeople have worked with male and rest of 30% have worked with female leaders

Table 4: Many people prefer their leader as a male instead of female.

Sr No.	Work preferences	No. of Respondent	Percentage
1	With male	30	70%
2	With female	20	30%
	Total	50	100%





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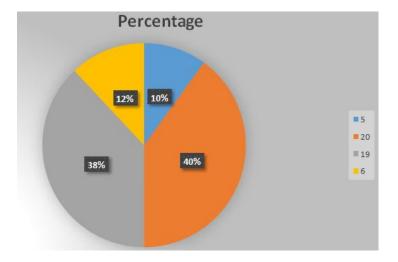
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#### Volume 4, Issue 1, November 2024

From the above table and pie chart this can be observed that 70% ofpeople want to work with male and remaining 30% with female.

Table 5: Everyone has their own thought of leadership preference.

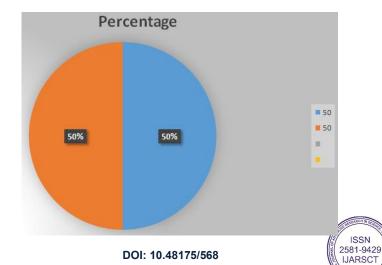
Sr No.	Leadership Style	No. of Respondent	Percentage
1	Autocratic	5	10%
2	Democratic	20	40%
3	Transactional	19	38%
4	Laissez-faire	6	12%
	Total	50	100%



From the above table and pie chart this can be observed that 10% of people preferred autocratic leadership style, 40% preferred democratic leadership style, 38% people preferred transactional leadership style and 12% people preferred laissez-faire leadership style.

Table 6: Many people think male and female leaders have different leadershipstyles.

Sr No.	Yes/No	No. of Respondent	Percentage
1	Yes	50	50%
2	No	50	50%
	Total	50	100%





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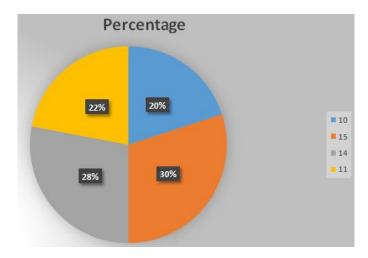
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From the above table and pie chart this can be observed that 50% of people think they have different leadership style and remaining 50% of them think they have same leadership styles.

Table 7: According to many people there are different preferred qualities that they associate with effective leaders.

Sr No.	Leadershipqualities	No. of Respondent	Percentage
1	Strong decision-maker	10	20%
2	Good communicator	15	30%
3	Visionary	14	28%
4	Honest	11	22%
	Total	50	100%



From the above table and pie chart this can be observed that there is mixed reaction of people about every quality of leadership.

#### IV. FINDINGS

- 1. More respondents have worked with male leaders than female leaders.
- 2. Effective leaders are perceived as strong decision-makers, good communicators and Visionary.
- 3. A majority believe male and female leaders have different strengths and weaknesses.
- 4. Most respondents hold a Bachelor's or Master's degree.
- 5. The sample is evenly split between males and females.

## **Recommendations:**

- 1. Develop leadership training programs addressing emotional intelligence and decision-making.
- 2. Encourage diverse leadership pipelines and mentorship initiatives.
- 3. Foster inclusive work environments promoting collaboration and innovation.
- 4. Conduct regular feedback and evaluation to improve leadership effectiveness.
- 5. Monitor and address potential biases in leadership development and promotion.

## V. CONCLUSION

In conclusion, the analysis of leadership styles between male and female leaders in business reveals significant differences that are shaped by a combination of social, cultural, and organizational factors. Research indicates that male leaders often exhibit more autocratic and task-oriented approaches, emphasizing decisiveness and control, which can be effective in high-pressure environments. In contrast, female leaders tend to adopt more democratic and transformational styles, characterized by collaboration, empathy, and a focus on team dynamics. This inference is not merely a

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reflection of gender but also highlights the diverse perspectives that both male and female leaders bring to the table. Organizations that recognize and leverage these distinct leadership qualities can foster a more inclusive and effective workplace culture, ultimately driving innovation and performance. Furthermore, the evolving corporate landscape necessitates re-evaluation of traditional leadership paradigms, encouraging a blend of styles that harness the strengths of both genders. As businesses continue to navigate complex challenges, embracing diverse leadership approaches will be essential for achieving sustainable growth and fostering a more equitable environment. Ultimately, the interplay of gender and leadership style underscores the importance of inclusivity in leadership development, suggesting that a balanced representation of both male and female leaders can lead to more holistic decision-making and improved organizational outcomes.

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