IJARSCT



International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)

Volume 2, Issue 1, June 2022

Pyramid Real Estate Management using Salesforce

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Abstract: PYRAMID Real Estate is a ultramodern real estate company. The organisation began with three full-time agents (Arnold, Betty, and Charlie), but has since grown to include dozens of full-time agents in multiple indigenous locales. The commission gained on the purchase and trade of parcels is paid to the agents who work for ABC. Tracking the quantum of commission each agent earns has been an entirely homemade procedure that has taken a long time. As the company grows, it becomes more delicate. pall computing is the furnishing of on-demand computing services through the internet and on a pay- as- you- go base, ranging from apps to storehouse and processing power. In this composition the Salesforce grounded CRM is developed for real estate establishment.

Keywords: Cloud Computing, Salesforce, real estate, pall services, CRM, Internet.

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DOI: 10.48175/568